

**Lori Sorenson**

---

**From:** VIELE, DON L (AIT) [dv1359@sbc.com]  
**Sent:** Friday, June 21, 2002 1:40 PM  
**To:** Frank Walters  
**Cc:** Karlin Sink; Lori Sorenson  
**Subject:** FW: RFP 02262002 Questions

Frank,

The location and Cisco Certification level of the SBC technical resources that will support this contract are as follows.

[REDACTED] CCNA  
 Systems Engineer  
 Springfield, Illinois

SBC will provide to the ICN a systems engineer on a .20 Full Time Equivalency (FTE) basis to work on day to day networking issues as they relate to SBC network, product and/or services. The resume presented in the RFP is illustrative of the personnel that may support the ICN.

[REDACTED] CCIE [REDACTED] CCNP, CCDA, CCNA  
 Enterprise Network Engineer  
 Springfield, Illinois

SBC will provide a Cisco Certified Internetwork Expert who will focus on complex design issues pertaining to SBC network, products and/or services. SBC has CCIE engineers located in Springfield and Chicago, Illinois. Billable time may be purchased as set forth in the Pricing/Compensation schedule, based on a specific scope of work and clear acceptance criteria. SBC will commit engineering resources during an emergency situation to help ICN staff troubleshoot and resolve networking issues. The resume presented in the RFP is illustrative of the personnel that may support the ICN.

[REDACTED]  
 Optical Specialist  
 Bloomington, Illinois

SBC will provide an Optical Network Specialist to work with the ICN staff located at 120 West Jefferson Street, Springfield, Illinois as needed to design solutions that include SBC network, products, and/or services. These resources can be engaged through the SBC account team. SBC has Optical Engineering and complex customer application premise equipment specialists (CCIE, CCNA and CCDP) located in Springfield, Illinois or within a 60 mile proximity. The resume presented in the RFP is illustrative of the personnel that may support the ICN.

[REDACTED] CCNA, CCNP, CCDA  
 Systems Engineer  
 Springfield, Illinois

[REDACTED] CCNA  
 Systems Engineer  
 Springfield, Illinois

[REDACTED] CCNP, CCNA  
 Design Engineer II  
 Westchester, Illinois

-----Original Message-----

From: Frank Walters [mailto:fwalters@illinois.net]  
Sent: Tuesday, June 18, 2002 5:02 PM  
To: Lori Sorenson; Karlin Sink  
Cc: Frank Walters  
Subject: RFP 02262002 Questions

The ICN is requesting clarification on the following points in order to complete the technical evaluation of the Cisco Equipment RFP. Please send your response via email to Frank Walters at fwalters@illinois.net by 4 p.m., Friday, June 21, 2002.

Please provide the location and Cisco Certification levels of your firm's technical resources that will support this contract. (Note specifically CCIE, CCIP, CCNP, and CCNA level certifications.)

Please contact Frank Walters at 217.557.6565 with any questions or concerns.

**Lori Sorenson**

---

**From:** VIELE, DON L (AIT) [dv1359@sbc.com]  
**Sent:** Friday, June 14, 2002 2:38 PM  
**To:** Frank Walters  
**Subject:** FW:



Cisco Verification  
for ICN.doc...

-----Original Message-----

**From:** VIELE, DON L (AIT)  
**Sent:** Friday, June 14, 2002 9:40 AM  
**To:** 'fwalters@illinois.net'  
**Subject:** FW:

Frank,

Please find our responses to the ICN's clarification questions below.

1. Our current credit line with Cisco Systems is [REDACTED].
2. Our current available credit with Cisco Systems is [REDACTED].
3. SBC is in good standing with Cisco Systems. Please see attached document from Cisco Systems verifying our responses.

SBC Response:

Comply

With the "F.O.B. destination freight prepaid and charged back" language as stated in the RFP.

Thank you,

Don Viele

-----Original Message-----

**From:** Frank Walters [mailto:fwalters@illinois.net]  
**Sent:** Tuesday, June 11, 2002 4:29 PM  
**To:** VIELE, DON L (AIT)  
**Cc:** Karlin Sink; Lori Sorenson  
**Subject:**

The ICN is requesting clarification on the following points in order to complete the Technical evaluation of the Cisco Equipment RFP. Please send your response via email to Frank Walters at fwalters@illinois.net by 4 p.m., Friday, June 14, 2002.

- 1) What is your current credit line with Cisco?
- 2) What is your current available credit with Cisco?
- 3) Is your account with Cisco in good standing?

Please provide documentation from Cisco verifying the above information.

The RFP specified that the vendor must provide "F.O.B. destination, freight prepaid and charged back". Your response indicates that you may not have

understood that this is a mandatory specification that must be met. Please clarify whether or not you will meet this specification.

Please contact Frank Walters at 217.557.6565 with any questions or concerns.



June 13, 2002

Don Viele  
SBC DataComm, Inc.  
2060 W. Iles Avenue, Suite A  
Springfield, IL 62704

Don,

With regards to the Illinois century Network bid clarification questions, I can confirm that SBC DataComm, Inc. has the ability to place and receive shipment on all Cisco products consistent with the anticipated needs of the Illinois Century Network project.

Cisco does maintain a website that customers can use to identify partner certifications and specializations. The URL for this site is [http://tools.cisco.com/WWChannels/LOCATR/jsp/partner\\_locator.jsp](http://tools.cisco.com/WWChannels/LOCATR/jsp/partner_locator.jsp)

Best regards,

Tim Pfeiffer  
Channel Account Manager  
Cisco Systems, Inc.  
301 S. Prospect Rd., Suite 4  
Bloomington, IL 61704